

# Strickland's

Are you skilled at connecting with clients via consultative sales?

Do you have a passion for space planning and interior design?

Do you enjoy working and communicating with a team?

Would you like to get rewarded for hard work in a company where you can grow?

IF YES, APPLY FOR THIS JOB OPPORTUNITY:

## Salesperson/Design Consultant – Blinds, Shades, Shutters & Custom Closets



A local leader in window coverings and home organization, Strickland's Home is growing. Locally owned for over 75 years, we sell and install blinds, shades, and shutters as well as closet, pantry and garage organization systems.

If you are a detailed and meticulous individual looking for opportunities in an established company that values its employees, encourages teamwork, and rewards hard work, we encourage you to apply.

Note: pre-employment background checks and drug screenings are a standard part of the Strickland's hiring process.

### Job Responsibilities include (but are not limited to):

- Working with clients to meet their interior design needs, while guiding them through the decision-making process on custom window treatment, custom closet, and custom home organization projects.
- Providing an excellent customer experience through the planning and ordering process and beyond. Building customer relationships via active listening and proactive follow-up and follow-through.
- Growing your customer base via referrals, community networking and prospecting.

### Requirements include (but are not limited to):

- Excellence in planning, problem-solving, and envisioning solutions for clients.
- The ability to accurately measure spaces and calculate space planning to generate design solutions in a 3D computer program.
- Goal-oriented, self-motivated, and excited about growing your book of business within an assigned territory.
- The drive and the desire to work hard, learn more, sell more, and provide unparalleled customer service.
- Dependable, self-motivated and able to work well with a diverse team in a fast-paced, goal-oriented environment.
- A well-maintained personal vehicle, clean driving record and valid NC Driver's License. This job requires travel throughout New Hanover, Brunswick, Pender counties and surrounding areas.
- Strong critical thinking, communication, time management, and teamwork skills; plus, an aptitude for attention to detail.
- Ability and willingness to complete CRM data entry and documentation for required reports.
- Previous experience in interior design is a plus, but not a must.

### Compensation:

- Pay is based on an industry-competitive, tiered commission structure that puts you in control of your earnings (six-figure income potential for those who put in the time and hard work).
- This is a full-time position with working hours Mon-Fri from 9 am to 6pm, and occasional Saturdays.
- To apply, follow the instructions on [stricklandshome.com/careers](http://stricklandshome.com/careers).